LEADER
Learn
Evolve
Awareness
Decision
Employee
Resilience

How Does Your Business Score?

7 KEYS TO A WINNING TEAM: LEADERSHIP MODEL

Name:

Business Name:

Email:

Ph#:

	1	2	3	4	5	Score 1-5
STRONG LEADERSHIP	You have Limiting Beliefs. You say No more than Yes to Business Ideas.	You're saying Yes as much as No, and you're starting to open up to suggestions.	You're starting to think more about the future than the past. You're not held back by past failures. Your mindset now may change your business thinking.	You open yourself up to new ways and new opportunities. You see opportunities and your mind works for you.	You have a clear focus and strategy, knowing what you want to achieve. Your staff know your Business Vision and are working passionately to help you achieve it.	
COMMON GOALS	You have no goals or KPI's you or the team can work towards.	You realise goals and KPI's could be good for the business, but you're not sure how to implement them, or even if the team will engage with them.	You are considering making a vision and mission statement so the team knows the goals you want to achieve.	You have implemented a goal and a KPI into the business and the staff are responding by being engaged in achieving it.	You have goals and KPI's for the team and business and they are achieving their targets.	
RULES OF THE GAME	There are no 'rules of the game' for the business. Everyone is doing their own thing. The team have made up their own rules.	You know you should implement some business rules, but you don't know where to start.	You've started to talk about rules that the staff should adhere to, and be accountable for.	Rules have been established, but the staff are not adhering to them all the time.	Everyone abides by the team rules and works together harmoniously. Everyone knows their place in the organisation.	
ACTION PLAN	There is no action plan or clear path of action as to who does what, when.	You realise there needs to be an action plan so staff and yourself are achieving the goals and KPI's.	You're developing a strategy that lays down how the results from the action plan are to be achieved and why certain things are done.	The systems are in place to ensure the action plan can be implemented. It's not quite there yet.	Every action plan is being implemented and achieved and the results are transparent. The team are happy.	
SUPPORT RISK TAKING	No one in the business can do any task that has not been approved by you. They are scared to think outside of the box, in case they get into trouble.	If you have a team they will be chaotic, uncontrolled and ineffective, because they are scared to make decision.	You realise that team are capable of making decisions, but you're scared to let go.	The team are allowed to make decisions, but they must pass them through you first.	You have a High Performing Team, making decisions, and working consistently, and all pulling in the same direction, without your direct input at every step.	
INVOLVEMENT & INCLUSION	No one works together and no one feels included. Everyone in the business has a silo mentality.	You as a leader are not involving everyone in the team. Some are being left out and this is leading to resentment.	You realise that to get the best from the team you need to involve everyone and include people in decision-making.	Meetings are happening on an infrequent basis, and people are starting to contribute and feel valued and involved.	Meetings are happening frequently and team members feel included and are willing to contribute their ideas to make the company even better. Everyone in the team takes responsibility for being involved	
CONTINUOUS TRAINING	There is no training in your business and you have a high turnover of staff.	You schedule in training at least once / twice a year but it never happens because something always comes up. You know it's important but you're too busy to train staff.	Training and development is infrequent and unstructured.	Training and development occurs, but you wish you had more time to train and implement the actions from the training.	Training is an integral part of the business. It occurs regularly and staff enjoy the sessions. Someone is always tasked to lead the training. Actions are implemented. Someone is always accountable for the action.	
					Scorecard Total	